



Virginia is the fourth largest seafood producer and the largest on America's Atlantic Coast. Our prime fishing areas include the Atlantic Ocean, the Chesapeake Bay and its many tributaries, some of the most productive harvesting grounds in the United States. Large fishing and commercial ports are open year-round assuring buyers a continual supply of fresh and fresh frozen seafood. Key transportation centers offer daily air transportation and freight services all over the world.

Virginia Marine Products Board is a trade association responsible for marketing Virginia seafood for seafood processors and harvesters.

Virginia Marine Products Board
554 Denbigh Boulevard, Suite B
Newport News, VA 23608 USA
Tel: 757-874-3474 ~ Fax: 757-886-0671
Web site: www.virginiaseafood.org

VIRGINIA SEAFOOD EXPORTERS

L. D. Amory & Co., Inc.
101 S. King St.
P. O. Box 518
Hampton, VA 23669 USA

Contact: Meade Amory,
Tel: 757-722-1915
Fax: 757-723-1184
E-Mail: meade@amoryseafood.com

Distribution: Motor/Air Freight,
Marine Cargo

Authorized to export to the
European Union

Product Line: Crabmeat, Sea Scallops,
Squid, Whelk, Black Sea Bass, Bluefish,
Butterfish, Flounder, Croaker, Mackerel
(Atlantic), Monkfish, Scup, Sea Trout (grey),
Shark, Spot, Striped Bass, White Perch,
Chesapeake Ray

Market Forms: Fresh, Frozen Virginia
Species

Brand: Amory's

Bernie's Conchs

P. O. Box 225
20400 Mill St.
Cheriton, VA 23316 USA

Contact: Rick Robins
Tel: 757-331-3861
Fax: 757-331-3866
E-Mail: richardbrobins@gmail.com

Distribution: Motor Freight

Product Line: Conch, Chesapeake Ray

Market Forms: Fresh, Frozen Virginia
species, Frozen non-Virginia species

Bevans Oyster Co., Inc.

1090 Skipjack Rd
Kinsale, VA 22488 USA

Contact: Ronald W. Bevans
Tel: 804-472-2331
Fax: 804-472-4575
E-Mail: aterry@bevansoyster.com

Web site: bevansoyster.com
Distribution: Motor/Air Freight

Product Line: Oysters (shell, meats),
North Atlantic Menhaden, Chesapeake Ray

Market Forms: Live, Fresh, IQF, Half
Shell Oysters, Prepared/Partially Prepared
(Value-Added)

Brands: Bevans Oyster Co., Bay Shell Stock,
Chesapeake Oyster Marketing, Bevans
Brand Bait

Blue Crab Bay Co./Bay Beyond, Inc.

29368 Atlantic Drive
Accomack Airport Industrial Park
Melfa, VA 23410 USA

Contact: Amy Savona

Tel: 757-787-3602 or 800-221-2722

Fax: 757-787-3430

E-Mail: amy@baybeyond.net

Web site: www.baybeyond.net (trade)

www.bluecrabbay.com (consumer)

Product: Seafood Seasonings,
Condiments, Soups, Drink Mixes

Market Forms: Canned, Prepared/Partially
Prepared (Value-Added), Specialty
Products and Condiments

Brands: Blue Crab Bay Co., Bay
Beyond, Inner Ocean

Casey's Seafood, Inc.

807 Jefferson Ave
Newport News, VA 23607 USA

Contact: Jim Casey or Mike Casey

Tel: 757-928-1979

Fax: 757-928-0257

E-Mail: info@caseysseafood.com

mike@caseysseafood.com

Distribution: Motor/Air Freight,
Marine Cargo

Authorized to export to the
European Union

Product Line: Blue Crab (live, steamed),
Crabmeat, Crab Cakes (fresh and frozen),
Deviled Crabs

Market Forms: Live, Fresh, Tray/Vacuum
Pack, Prepared/Partially Prepared
(value-added), Pasteurized

Brand: Casey's

Cherrystone Aqua-Farms

P. O. Box 347
1558 Townes Field Dr
Cheriton, VA 23316 USA

Contact: Ron Crumb

Tel: 757-331-1208

Fax: 757-331-4366

E-Mail: ron@littleneck.com

Web site: www.littleneck.com

Distribution: Motor/Air Freight
Marine Cargo

Authorized to Export to the
European Union

Product Line: Mari-cultured Hard Clams,
Oysters (shell)

Market Forms: Live, Fresh

Brands: Cherrystone Littleneck Clams,
Chincoteague Salt Oysters

Chesapeake Bay Packing, L.L.C.

800 Terminal Ave
Newport News, VA 23607 USA

**Contact: Terry Molloy or
David Gray, Export Mgr.**

Tel: 757-244-8400

Fax: 757-244-8622

E-Mail: tmolloycbp@aol.com
j.d.gray@att.net

Distribution: Motor/Air Freight,
Marine Cargo

Authorized to export to the
European Union

Product Line: Whelk, Sea Scallops,
Black Sea Bass, Flounder, Monkfish,
Chesapeake Ray

Other Products: Formed Scallops

Market Forms: Fresh, Frozen Virginia
species, Frozen non-Virginia species,
IQF

Brands: Bay Star, Golden Banks

Chesapeake Oyster Marketing Co.

755 Lake Landing Drive
Lottsburg, VA 22511 USA

**Contact: S. Lake Cowart, Jr.,
Betsy Newsome, Ellen Cowart**

Tel: 804-529-6101 or 804-472-2331

Fax: 804-529-7374

E-Mail: cowartsf@gmail.com

Distribution: Motor Freight

Product Line: Blue Crab (live), Soft-Shell
Crab, Oysters (shell, meats), Herring Roe,

Market Forms: Live, Fresh, Frozen

Brand: Chesapeake Pride

Chincoteague Shellfish Farms, Inc.

P. O. Box 576

7564 Eastside Road
Chincoteague, VA 23336 USA

Contact: Michael E. McGee

Tel: 757-336-1985

Fax: 757-336-6900

E-Mail: chincoteagueshellfishfarms@verizon.net Spot, Striped Bass

Distribution: Motor/Air Freight

Authorized to export to the
European Union.

Product Line: Blue Crab (live, steamed),
Soft-Shell Crab, Clams (shell, meats),
Oysters (shell, meats), Sea Scallops,
Whelk, Black Drum, Butterfish, Chesapeake
Ray, Croaker, Dogfish, Flounder, Monkfish,
Sea Trout (grey or spotted), Shad/Shad Roe,

Market Forms: Live, Fresh

Brand: Chincoteague Island Brand Oysters

Cowart Seafood Corp.
755 Lake Landing Dr
Lottsburg, VA 22511 USA
Contact: S. Lake Cowart, Jr.
Betsy Newsome, Ellen Cowart
Tel: 804-529-6101
Fax: 804-529-7374
E-Mail: cowartbfd@gmail.com
Distribution: Motor/Air Freight

Brands: Sea Mist, Chesapeake
Pride

Product Line: Blue Crab (live, steamed),
Soft-shell Crab, Oysters (shell, meats),

Other Products: Frozen Oysters, IQF
Oysters on the half shell, IQF Breaded
Oysters

Market Forms: Live, Fresh, Frozen
Virginia species, Frozen non-Virginia
Species, Breaded/Portioned,
Tray/Vacuum Pack, Prepared/Partially
Prepared, IQF

Graham & Rollins, Inc.
19 Rudd Lane
Hampton, VA 23669 USA
Contact: Johnny Graham or
Casey Graham
Tel: 800-272-2728 or 757-723-3831
Fax: 757-722-3762
E-Mail: Johnny@grahamandrollins.com
casey@grahamandrollins.com
Web site: www.grahamandrollins.com
Distribution: Motor/Air Freight,
Marine Cargo
Authorized to export to the
European Union.

Product Line: Blue Crab (live, steamed),
Soft-shell Crab, Crabmeat

Other Products: Crab Cakes, Crab Broth,
Crab Roe

Market Forms: Live, Fresh, Frozen,
Frozen non-Virginia Species, Canned,
Pasteurized, Tray/Vacuum Pack,
Prepared/Partially Prepared (value-added)

Brand: Old Point Comfort

Icelandic USA, Inc.
190 Enterprise Dr
Newport News, VA 23603 USA
Contact: Magnus Baldursson or
Virginia Fabian
Tel: 757-820-4000
Fax: 757-888-6250
E-Mail: mbaldursson@icelandic.com
gfabian@icelandic.com
Web site: www.icelandic.com
Distribution: Motor/Air Freight,
Marine Cargo
Authorized to export to the
European Union

Other Products: Clams (meats), Sea
Scallops, Flounder

Market Forms: Frozen, Frozen non-Virginia
species, Prepared/Partially Prepared
(value-added), Tray/Vacuum Pack

Brands: Icelandic, Samband, Market Bay

Maritime Products International

Mailing: P. O. Box 120103
Newport News, VA 23612 USA
11825 Rock Landing Dr, Ste. Y-1A
Newport News, VA 23606

Contact: Barbara Barham

Tel: 757-873-9760

Fax: 757-873-1492

E-Mail: bbarham@mpiseafood.com

Distribution: Motor Freight,
Marine Cargo

Authorized to export to the
European Union

Product Line: Crabmeat, Sea Scallops,
Squid, Catfish, Croaker, Flounder,
Mackerel (Spanish), Sea Trout (grey)

Market Forms: Fresh, Frozen,
Frozen non-Virginia species

Brand: Ocean Bonnie, Lake Charlotte,
Basa-Nova

J.H. Miles & Co., Inc.

P. O. Box 178
902 Southampton Ave.
Norfolk, VA 23501 USA

Contact: Ms. Cel Barnes

Tel: 757-622-9264

Fax: 757-622-9261

E-Mail: cbarnes@jhmiles.com

Distribution: Motor/Air Freight

Product Line: Surf Clams & Ocean
Quahog Clams processed for chowders,
soups, sauces & flavorings, and clam
juice

Market Forms: Fresh, Frozen Virginia
species

Mobjack Bay Seafood Co.

Mailing: Box 12
Ware Neck, VA 23178
6578 Jarvis Rd.
Gloucester, VA 23061 USA

Contact: John Vigliotta

Tel: 804-693-7597

Fax: 804-693-0581

E-Mail: johnv@mobjackbayseafood.com

Web site: www.mobjackbayseafood.com

Distribution: Motor/Air Freight

Product Line: Clams (shell), Oysters
(shell, meats), Sea Scallops, Shad/Shad Roe,
Striped Bass

Market Forms: Live, Fresh, Canned

Brand: Diamond Shoals

O'Bier Seafood, Inc.

447 Gardys Mill Road
Callao, VA 22435 USA

Contact: Stuart O'Bier

Tel: 804-529-7735

Fax: 804-529-7161

E-Mail: obierseafood@yahoo.com

Distribution: Motor/Air Freight

Product Line: Blue Crab (live), Soft-Shell Crab, Crabmeat, Clams (shell), Oysters (shell, meats), Sea Scallops, Squid, Black Sea Bass, Bluefish, Butterfish, Catfish, Croaker, Flounder, Mackerel (Atlantic, Spanish), Scup, Sea Trout (grey, spotted), Shad/Shad Roe, Spot, Striped Bass, White Perch

Other Products: Fresh & Frozen, dressed fish and fillets

Market Forms: Live, Fresh, Frozen Virginia species, Frozen non-Virginia species, Breaded/Portioned, Tray/Vacuum Pack,

Brand: Bay's Best

Old Point Packing, Inc.

P. O. Box 13

817 Jefferson Ave

Newport News, VA 23607 USA

Contact: Tim Daniels

Tel: 757-247-0557

Fax: 757-247-6447

E-Mail: timd@oldpointseafoods.com

Distribution: Motor/Air Freight
Marine Cargo

Product Line: Crabmeat, Sea Scallops, Black Sea Bass, Bluefish, Butterfish, Croaker, Flounder, Monkfish, Scup, Sea Trout (grey), Spot, Striped Bass

Market Forms: Live, Fresh, Frozen Virginia species, Frozen Non-Virginia species, Canned, IQF, Pasteurized

Brand: Old Point Seafoods

Omega Protein, Inc.

P. O. Box 175

610 Menhaden Rd

Reedville, VA 22539 USA

**Contact: Bob Labruzzo or
Andy Hall**

Tel: 804-453-4211

Fax: 804-453-4475

E-Mail: orders@omegaproteininc.com

Web site: www.buyomegaprotein.com

Distribution: Motor Freight,
Marine Cargo

Authorized to export to the
European Union.

Product Line: Animal Feed Grade Oils, Fish Oils (crude & refined), Fish Solubles, Menhaden Fish Meals, Omega-3 Oils

Other Products: Omega 3 Oils in food grade products (Omega Pure)

Pride of Virginia Bait & Oyster

3121 Little Bay Rd.
White Stone, VA 22578 USA

Contact: Stuart L. Deihl

Tel: 804-435-6740

Fax: 804-435-2063

E-Mail: povsld@yahoo.com

Distribution: Motor/Air Freight

Product Line: Oysters (shell, meats),
Sea Scallops, Chesapeake Ray**Other Products:** Bait Fish, chum,**Market Forms:** Live, Fresh**Brand:** Pride of Virginia Bait & Oyster**Registrar Corporation**

144 Research Drive
Hampton, VA 23666 USA

Contact: David Lennarz or Tommy Fass

Tel: 757-599-4644

Fax: 757-599-3104

E-Mail: d.lennarz@registrarcorp.comt.fass@registrarcorp.comWeb site: www.registrarcorp.com**Service:** Food & Beverage Industry Database**George Robberecht Seafood, Inc.**

440 McGuires Wharf Rd
Montross, VA 22520 USA

**Contact: Maurice or Wilhelminia
Bosse**

Tel: 804-472-3556

Fax: 804-472-4800

Distribution: Motor/Air Freight,
Marine CargoAuthorized to export to the
European Union.**Product Line:** Soft-shell Crab, Eel
(American), Menhaden**Market Forms:** Live, Fresh, Frozen**Months Closed:** January through March**Roberts Creek Seafood**

546 E. Mercury Blvd.
Hampton, VA 23663 USA

Contact: Tom Catlett

Tel: 757-727-0532

Fax: 757-723-3423

E-Mail: robertscreekseafood@msn.com

Distribution: Motor Freight, Marine Cargo

Web site: www.robertscreekseafood.comAuthorized to export to the
European Union**Product:** Sea Scallops**Market Forms:** Fresh, Frozen, IQF**Brands:** Roberts Creek, Top of the Catch

Sea Watch International

P. O. Box 38
13249 Lankford Highway
Mappsville, VA 23407 USA

Contact: Steve Gordon

Tel: 410-822-7500

Fax: 410-822-1266

E-Mail: steve@seaclam.comWeb site: www.seawatch.comDistribution: Motor Freight,
Marine CargoAuthorized to export to the
European Union**Product Line:** Clams (meats), Surf
Clams, Clam Juice, Squid**Market Forms:** Fresh, Frozen, Breaded/
Portioned, Canned, Prepared/Partially
Prepared (value-added)**Brands:** Eastern Shore, Sailors Choice,
American Original, Blue Surf, Salte Sea,
Cap'n Hanks, Cap'n Catch

Shore Seafood, Inc.

P. O. Box 10
19424 Saxis Rd
Saxis, VA 23427 USA

Contact: Andy Drewer

Tel: 757-824-5517

Fax: 757-824-5662

E-Mail: shoresfd@intercom.netWeb site: www.shoreseafood.comDistribution: Motor/Air Freight,
Marine CargoAuthorized to export to the
European Union**Product Line:** Blue Crab (live), Soft-
shell Crab, Clams (shell), Surf Clams,
Oysters (shell, meats)**Other Products:** Frozen Stuffed Clams,
Frozen Chopped Clams, Canned Chopped
Clams, Canned Whole Razor Clams,
Frozen Half Shell Clams & Oysters**Market Forms:** Live, Fresh, Frozen
Frozen Non-Virginia species, Canned,
Prepared/Partially Prepared (value-added),
Tray/Vacuum Pack, IQF, Breaded/Portioned**Brands:** Chesapeake Bay Delights, Grand
Pearl

B.G. Smith & Sons Oyster Co., Inc.

P. O. Box 69
787 Oakley Lane
Sharps, VA 22548 USA

Contact: Ben Smith

Tel: 804-394-2721

Fax: 804-394-2741

E-Mail: tripps_1@msn.com

Distribution: Motor/Air Freight

Product Line: Oysters (meats)**Market Forms:** Live, Fresh, Canned**Brands:** Perch Creek, Chesapeake Pride,
Ocean Spra

Smith Point Seafood, Inc.

P. O. Box 286
567 Seaboard Lane
Reedville, VA 22539 USA
Contact: Ronnie or Linda Jett
Tel: 804-453-6326
Fax: 804-453-7305
E-Mail: spcfood@kaballero.com
Web site: www.smithpointseafood.com
Distribution: Motor/Air Freight

Product Line: Blue Crab (live, steamed),
Soft-shell Crab, Crabmeat, Croaker, Spot,
Striped Bass, Chesapeake Ray

Market Forms: Live, Fresh, Pasteurized

Months Closed: January thru February

Brand: Smith Point

The Thalgen Co.

P. O. Box 604
Mathews, VA 23109 USA
Contact: George DeMarco
Tel: 804-725-5374
Fax: 804-725-5374
Web site: www.clams-extraordinaire.com
Distribution: Motor/Air Freight
Marine Cargo
Authorized to export to the
European Union.

Product Line: Clams (shell), Sea Scallops
(shell)

Market Forms: Fresh, Breaded/Portioned,
Tray/Vacuum Pack, Prepared/Partially
Prepared (value-added)

Brand: Gourmet's Delight

J.C. Walker Bros., Inc.

P. O. Box 10
4509 Willis Wharf Rd
Willis Wharf, VA 23486 USA
**Contact: Tom Walker or
Pete Costanzo**
Tel: 757-442-6000
Fax: 757-442-5880
E-Mail: tdcwjcw@yaho.com
Distribution: Motor/Air Freight
Authorized to export to the
European Union.

Product Line: Clams (shell), Oysters
(shell)

Market Forms: Live, Fresh

Brand: Sea Side

Virginia Trout Company

P. O. Box 128
5480 Potomac River Rd.
Monterey, VA 24465 USA
Contact: David Johnston or Bryan Plemmons
Tel: 540-468-2280
Fax: 540-468-2279
E-Mail: castaline@juno.com

Product: Rainbow Trout, Aquaculture

Brand Name: Allegheny Mountain Trout

Wanchese Fish Company, Inc.

2000 Northgate Commerce Parkway
Suffolk, VA 23435 USA

Contact: **Sam Daniels, Brian Peede,**
Todd Daniels, Gordon Craddock

Tel: 757-673-4500

Fax: 757-673-4522

E-Mail: sam@wanchese.com,
fresh@wanchese.com,
fishco@wanchese.com,
gcraddock@wanchese.com

Web site: www.wanchese.com

Distribution: Motor/Air Freight,
Marine Cargo

Authorized to export to the
European Union

Product Line: Soft Shell Crab, Clams (shell),
Oysters (shell, meats), Sea Scallops, Squid,
Black Drum, Black Sea Bass, Bluefish,
Butterfish, Catfish, Croaker, Dogfish, Eel
(American), Flounder, Mackerel (American,
Spanish), Monkfish, Scup, Sea Trout (grey
or spotted), Shad/Shad Roe, Spot, Striped
Bass

Other Products: Scallop Medallions

Market Forms: Fresh, Frozen, Frozen
Non-Virginia species, Prepared/Partially

Market Forms: Fresh, Frozen, Frozen
Prepared (value-added), Breaded/Portioned,
Tray/Vacuum Pack, IQF

J.H. West Seafood, Inc.

P. O. Box 174

Cheriton, VA 23316 USA

Contact: **John H. West or**
Charles Potter

Tel: 757-331-4420

Fax: 757-331-4365

E-Mail: jhwestseafood@aol.com

Distribution: Motor/Air Freight

Authorized to export to the
European Union

Brands: Ocean Choice, Wanchese

Product: Blue Crab (live, steamed), Soft
Shell Crab, Crabmeat, Clams (shell, meats),
Oysters (shell, meats), Black Drum, Spot,
Striped Bass

Market Forms: Fresh, Frozen

Brands: J.H. West Seafood, Inc., New
Inlet, Inc.