

# Virginia Suppliers Directory

The Virginia Marine Products Board has developed this directory of Virginia Suppliers to help you find just the right supplier for your business' needs. If you need any more help in identifying specific suppliers, please don't hesitate to call the Virginia Marine Products Board at 757/874-3474 (FISH).

## **Our Fish Are Clean Before You Ever Take A Knife To Them.**

*Quality Control from Virginia*

In Virginia we like to say that our fish are clean before you ever take a knife to them. How can we make such a promise? Very simply, we have stringent inspection and quality control measures to make sure that seafood harvested from Virginia waters is clean and safe. And that our processing houses keep it that way.

State agencies for agriculture, health and marine resources are responsible for conducting continual inspections of Virginia's waters and processing plants. These stringent inspection policies mean that you can feel confident when you buy seafood from Virginia.

## **Partners-In-Profit.**

*Virginia's Promotional Support*

Virginia offers a wide variety of support materials and training to help you sell more seafood. Whether your customers are retailers, restaurateurs or consumers, there's something to help. We have available a wide range of helpful recipe brochures, species fact sheets, informational videos, there's something for everyone. So, if you're looking for materials to help you sell more seafood, call Virginia Marine Products Board. Check out our web site at [www.virginiaseafood.org](http://www.virginiaseafood.org) for the latest information on Virginia Seafood. We're ready to be your partner-in-profit.

*Published By*

*Virginia Marine Products Board  
554 Denbigh Boulevard, Suite B*

*Newport News, VA 23608*

*Telephone: 757-874-3474*

*Fax: 757-886-0671*

*Website: [www.virginiaseafood.org](http://www.virginiaseafood.org)*

*Wild ~ Available ~ Sustainable ~  
Traceable*



**L. D. AMORY & CO., INC.**

101 S. King St.

P. O. Box 518

Hampton, VA 23669

**Contact: Meade Amory or**

Tel: 757-722-1915

Fax: 757-723-1184

E-Mail: [meade@amoryseafood.com](mailto:meade@amoryseafood.com)

Distribution: Motor/Air Freight,

Marine Cargo

**Authorized to export to the European Union****Product Line:** Sea Scallops, Squid, Whelk, Black Drum, Black Sea Bass, Bluefish, Butterfish, Catfish, Croaker, Dogfish, Flounder, Mackerel (Atlantic & Spanish), Monkfish, Scup, Sea Trout (grey), Spot, Striped Bass, Chesapeake Ray**Market Forms:** Fresh, Frozen, IQF**Brand:** Amory's**ATLANTIC COMMODITIES, INC.**

P. O. Box 997

21230 S. Bayside Drive

Cheriton, VA 23316

**Contact: Bo Lusk**

Tel: 757-331-4375

Fax: 757-331-3913

E-Mail: [atcom@att.net](mailto:atcom@att.net)

Distribution: Motor Freight

**Product Line:** Clams (shell)**Market Forms:** Live**B & B SEAFOOD**

P. O. Box 48

224 Gardy's Mill Rd

Callao, VA 22435

**Contact: John Reynolds**

Tel: 804-529-7258

Fax: 804-529-7258

Distribution: Motor/Air Freight

**Product Line:** Blue Crab (live, steamed), Soft-shell crab, Crabmeat, Clams (shell, meats), Oysters (shell, meats), Surf Clams, Sea Scallops, Squid, Black Sea Bass, Bluefish, Butterfish, Catfish, Croaker, Dogfish, Eel, Flounder, Herring Roe, Mackerel (Atlantic, Spanish), Monkfish, Scup, Sea Trout (grey, spotted), Shad/Shad Roe, Shark, Spot, Striped Bass, White Perch**Market Forms:** Live, Fresh, Frozen Virginia species, Frozen non-Virginia Species, Canned, Breaded/Portioned, Tray/Vacuum Pack, IQF, Pasteurized**\* Currently Certified Crab Plant****\*\*Whelk/Conch Plants**

**B & C SEAFOOD, INC.**  
 205 Jefferson Ave.  
 Newport News, VA 23607  
**Contact: Ed Mullis**  
 Tel: 757-244-8600  
 Fax: 757-244-4181  
 E-Mail: [bcseafood@aol.com](mailto:bcseafood@aol.com)  
 Distribution: Motor/Air Freight

**Product Line:** Sea Scallops

**Market Forms:** Fresh, Frozen, Frozen  
 Non-Virginia Species

**BAGWELL ENTERPRISES**  
 P. O. Box 508  
 15568 Smith Beach Rd.  
 Eastville, VA 23347  
**Contact: Yvonne Bagwell**  
 Tel: 757-678-5806  
 Fax: 757-678-7329  
 E-Mail: [clammom@gmail.com](mailto:clammom@gmail.com)  
 Distribution: Motor Freight

**Product Line:** Clams (shell), oysters (shell)

**Market Forms:** Live, Prepared/Partially  
 Prepared (value-added)

**Brands:** Clams Direct

**BEACH SMOKEHOUSE, INC.**  
 600 Norfolk Ave.  
 Virginia Beach, VA 23451  
**Contact: David Terry**  
 Tel: 757-428-2281  
 Fax: 757-428-2335  
 E-Mail: [david@beachsmokehouse.com](mailto:david@beachsmokehouse.com)  
 Web site: [www.beachsmokehouse.com](http://www.beachsmokehouse.com)  
 Distribution: Motor/Air Freight

**Product Line:** Bluefish (smoked)

**Additional Items Processed:** Smoked  
 and Peppered Bluefish, Smoked fish  
 spreads and salads

**Market Forms:** Fresh, Frozen, Non-Virginia  
 Species, Prepared/Partially Prepared  
 (value-added)

**Brand:** Beach Smoke House

**BERNIE'S CONCHS, LLC \*\***  
 P. O. Box 225  
 20400 Mill St.  
 Cheriton, VA 23316  
**Contact: Rick Robins**  
 Tel: 757-876-3778  
 Fax: 757-331-3866  
 E-Mail: [richardbrobins@gmail.com](mailto:richardbrobins@gmail.com)

**Product Line:** Whelk (cooked), Chesapeake  
 Ray

**Market Forms:** Fresh, Frozen Virginia  
 species, Frozen Non-Virginia Species


**BEVANS OYSTER CO., INC.**

1090 Skipjack Rd  
Kinsale, VA 22488

**Contact: Annette Terry or  
Margaret Ransone**

Tel: 804-472-2331

Fax: 804-472-4575

E-Mail: [aterry@bevansoyster.com](mailto:aterry@bevansoyster.com)

[mbransone@bevansoyster.com](mailto:mbransone@bevansoyster.com)

Web site: [www.bevansoyster.com](http://www.bevansoyster.com)

Distribution: Motor/Air Freight

**Product Line:** Oysters (shell, meats),  
North Atlantic Menhaden, Chesapeake  
Ray

**Market Forms:** Live, Fresh, Prepared/  
Partially Prepared (value-added), IQF,  
Half Shell

**Brands:** Bevans Oyster Company, Bay  
Shell Stock, Tournament Master Chum,  
Bevans Brand Bait, Chesapeake Oyster  
Marketing

**VIRGINIA'S BEST BAIT BY BEVANS OYSTER CO., INC.**

1090 Skipjack Rd  
Kinsale, VA 22488

**Contact: Margaret Ransone**

Tel: 804-472-2331

Fax: 804-472-4575

E-Mail: [mbransone@bevansoyster.com](mailto:mbransone@bevansoyster.com)

Distribution: Motor/Air Freight

**Product Line:** Bait – Menhaden, Herring,  
Mackerel (Atlantic), Shad, Chesapeake Ray

**Market Forms:** Fresh, Frozen Virginia  
species. Packed in cartons, bushels and  
crates. Used for crab bait and crawfish bait.

**Brand:** Virginia's Best Bait

**BLUE CRAB BAY CO./BAY BEYOND, INC.**

29368 Atlantic Drive  
Accomack Airport Industrial Park  
Melfa, VA 23410

**Contact: Amy Savona**

Tel: 800-221-2722 or 757-787-3602

Fax: 757-787-3430

E-Mail: [amy@baybeyond.net](mailto:amy@baybeyond.net)

Web site: [www.baybeyond.net](http://www.baybeyond.net) (trade)

Web site: [www.bluecrabbay.com](http://www.bluecrabbay.com) (consumer)

Distribution: Motor Freight

**Product Line:** Seafood seasonings,  
Condiments, Soups, Drink Mixers

**Market Forms:** Canned, Prepared/  
Partially Prepared (Value-Added),  
Specialty Products & Condiments

**Brands:** Blue Crab Bay Co., Inner  
Ocean

**Authorized to export to the European Union**

**BLACKWOOD FARM PRODUCTS LLC**

670 Quail Roost Rd.  
Meherrin, VA 23954

**Contact: Dr. Lynn and Lori Blackwood**

Tel: 434-696-4072

Fax: 434-315-5913

E-Mail: [blackwoodfarmproducts@yahoo.com](mailto:blackwoodfarmproducts@yahoo.com)

**Product Line:** Aquaculture. Farm raised  
Channel Catfish and Rainbow Trout.

**Market Forms:** Channel Catfish (fresh and  
frozen fillets – year round; fresh whole fish  
year round), Rainbow Trout (fillets,  
dressed, whole fish; fresh (April-May),

Frozen (year round), live-hauled, CCF.

**BONNIVILLE SEAFOOD\***

3132 Guinea Circle

Hayes, VA 23072

**Contact: Kenneth Bonnaville**

Tel: 804-642-9112

Fax: 804-684-5640

Distribution: Motor Freight

**Product Line:** Blue Crab (live)**Market Forms:** Live**BROADWATER SEAFOOD, L.C.**

P. O. Box 322

11183 Red Bank Rd

Nassawadox, VA 23413

**Contact: Jimmy Kelly**

Tel: 757-710-0353 or 757-710-0353

E-Mail: [broadh2o1@verizon.net](mailto:broadh2o1@verizon.net)

Distribution: Motor Freight

**Product Line:** Clams (seed), Farm-Raised Clams (shell)**Other Products:** live clam seed "only"**Market Forms:** Live**CAP'N TOM'S SEAFOOD**

60 Wood Rd

Lancaster, VA 22503

**Contact: Tom Stevens**

Tel: 804-462-5507

Fax: 804-462-0405

Distribution: Motor/Air Freight

**Product Line:** Blue Crab (live, steamed), Soft-shell Crab, Crabmeat, Clams (shell), Oysters (shell, meats), Sea Scallops, Squid, Bluefish, Croaker, Flounder, Shad/Shad Roe, Striped Bass, Catfish, Spanish Mackerel, Sea Trout (grey or spotted)**Market Forms:** Live, Fresh, Frozen Virginia species, Frozen Non-Virginia Species, Tray/Vacuum Pack**Brand:** Cap'n Tom's**CAPT. FAUNCE SEAFOOD, INC.**

P. O. Box 397

2811 Cople Highway

Montross, VA 22520

**Contact: Bill Howeth**

Tel: 804-493-8690

Fax: 804-493-0751

E-Mail: [faunceseafood@rivnet.net](mailto:faunceseafood@rivnet.net)

Distribution: Motor Freight

**Product Line:** Blue Crab (live, steamed), Soft-shell Crab, Crabmeat, Oysters (meats, shell), Striped Bass**Market Forms:** Live, Fresh, Frozen**Brand:** Capt. Faunce


**CASEY'S SEAFOOD, INC.\***

807 Jefferson Ave  
Newport News, VA 23607

**Contact: Jim Casey, Mike Casey,  
Greg Casey**

Tel: 757-928-1979

Fax: 757-928-0257

E-Mail: [info@caseysseafood.com](mailto:info@caseysseafood.com),  
[mike@caseysseafood.com](mailto:mike@caseysseafood.com),  
[greg@caseysseafood.com](mailto:greg@caseysseafood.com)

Distribution: Motor/Air Freight,  
Marine Cargo

**Authorized to export to the  
European Union**

**Product Line:** Blue Crab (live, steamed),  
Crabmeat, Crab Roe, Soft-shell crab, Clams  
(hard) Crab Cakes (fresh, frozen), Pasteurized  
chopped clams, Clam juice

**Market Forms:** Live, Fresh, Frozen,  
Non-Virginia species, Canned, Pasteurized,  
Tray/Vacuum Pack, Prepared/Partially  
Prepared (Value-Added)

**Brand:** Casey's

**CASTA LINE TROUT FARMS**

97 Golden Brook Lane  
Goshen, VA 24439

**Contact: Bryan Plemmons**

Tel: 540-997-5461

E-Mail: [castaline@juno.com](mailto:castaline@juno.com)

Web site: [www.castalinetroutfarms.bizland.com](http://www.castalinetroutfarms.bizland.com)

Distribution: Motor Freight

**Product Line:** Aquaculture. Farm-raised  
Rainbow, Brook, Golden and Brown trout  
recreational and fee-fishing, production and  
for processing. Certified disease-free and  
live delivery is guaranteed.

**Market Forms:** Live, Fresh, Frozen

**Brands:** Allegheny Mountain Trout

**CHERRYSTONE AQUA-FARMS**

P. O. Box 347  
1558 Townes Field Dr  
Cheriton, VA 23316

**Contact: Ron Crumb or Chad Ballard**

Tel: 757-331-1208

Fax: 757-331-4366

E-Mail: [ron@littleneck.com](mailto:ron@littleneck.com)  
[chad@littleneck.com](mailto:chad@littleneck.com)

Web site: [www.littleneck.com](http://www.littleneck.com)

Distribution: Motor/Air Freight

**Authorized to Export to the European Union**

**Product Line:** Mari-cultured Hard Clams,  
Oysters (shell)

**Market Forms:** Live, Fresh

**Brands:** Cherrystone Littleneck Clams,  
Chincoteague Shellfish farms

**CHESSIE SEAFOOD**

P. O. Box 412  
Wicomico, VA 23184

**Contact: Tommy Leggett**

Tel: 804-815-7982

Fax: 804-642-6639

E-Mail: [chessie\\_shellfish@hotmail.com](mailto:chessie_shellfish@hotmail.com)

**Product Line:** Grower of farm raised York River oysters

**CHESAPEAKE BAY PACKING, L.L.C.**

800 Terminal Ave  
Newport News, VA 23607

**Contact: Terry Molloy**

Tel: 757-244-8400

Fax: 757-244-8500

E-Mail: [tmolloycbp@aol.com](mailto:tmolloycbp@aol.com)

Web site: [www.chesapeakebaypacking.com](http://www.chesapeakebaypacking.com)

Distribution: Motor Freight,  
Marine Cargo

**Authorized to export to the  
European Union**

**Product Line:** Whelk, Sea Scallops,  
Flounder, Monkfish

**Market Forms:** Fresh, Frozen Virginia  
species, Frozen Non-Virginia species,  
IQF

**Brands:** Golden Banks, Bay Star,  
Golden Dynasty

**CHESAPEAKE OYSTER MARKETING CO.**

755 Lake Landing Dr  
Lottsburg, VA 22511

**Contact: S. Lake Cowart, Jr.,  
Betsy Newsome, Ellen Cowart**

Tel: 804-529-6101 or 804-472-2331

Fax: 804-529-7374

E-Mail: [cowartsf@gmail.com](mailto:cowartsf@gmail.com)

Distribution: Motor Freight

**Product Line:** Soft-shell Crab, Oysters  
(shell, meats), Herring Roe

**Market Forms:** Live, Fresh, Frozen

**Brand:** Chesapeake Pride

**CHINCOTEAGUE SHELLFISH FARMS, INC.**

P. O. Box 576  
7564 Eastside Road  
Chincoteague, VA 23336

**Contact: Mike McGee**

Tel: 757-336-1985

Fax: 757-336-6900

E-Mail: [chincoteagueshellfishfarms@verizon.net](mailto:chincoteagueshellfishfarms@verizon.net)

Distribution: Motor/Air Freight

**Authorized to export to the**

**Product Line:** Blue Crab (live, steamed),  
Soft-shell Crab, Clams (shell, meats),  
Oysters (meats, shell), Sea Scallops,  
Whelk, Black Drum, Butterfish, Chesapeake  
Ray, Croaker, Dogfish, Flounder, Monkfish  
Sea Trout (grey or spotted), Shad/Shad  
Roe, Spot, Striped Bass

**Market Forms:** Live, Fresh

**COWART SEAFOOD CORP.**

755 Lake Landing Dr  
Lottsburg, VA 22511

**Contact: S. Lake Cowart, Jr. or  
Betsy Newsome**

Tel: 804-529-6101

Fax: 804-529-7374

E-Mail: [cowartsf@gmail.com](mailto:cowartsf@gmail.com)  
[cowartsales@gmail.com](mailto:cowartsales@gmail.com)

Distribution: Motor/Air Freight

**Product Line:** Soft-shell Crab, Oysters  
(shell, meats),

**Other Products:** IQF Oysters on the half  
shell, IQF Bread Oysters, Frozen Oysters

**Market Forms:** Live, Fresh, Frozen  
Virginia species, Frozen non-Virginia  
species, Breaded/Portioned, Tray/  
Vacuum Pack, Prepared/Partially  
Prepared, IQF

**Brands:** Sea Mist, Chesapeake Pride,  
Sparrer, Ocean Spra

**DALE GASKINS SEAFOOD**

85 Surry St  
Heathsville, VA 22473

**Contact: Dale Gaskins**

Tel: 804-453-6826 (Home)  
804-453-3468 (Dock)

Distribution: Motor Freight

**Product Line:** Bluefish, Butterfish,  
Croaker, Flounder, Herring Roe, Mackerel  
(Spanish), Sea Trout (grey), Spot,  
Striped Bass

**Market Forms:** Fresh

**DAVIS BROTHERS SEAFOOD**

P. O. Box 116  
Sharps, VA 22548

**Contact: A.D. Davis or Richard Davis**

Tel: 804-333-4340

Fax: 804-333-0123

Distribution: Motor Freight

**Product Line:** Blue Crab (live), Soft  
Shell Crab, Oysters (shell), Finfish

**Market Forms:** Live, Fresh,  
Frozen

**DEMARIA SEAFOOD**

12544 Warwick Blvd  
Newport News, VA 23606-2644

**Contact: John M. DeMaria, Jr.**

Tel: 757-930-3474

Fax: 757-930-4847

E-Mail: [oyster1@cox.net](mailto:oyster1@cox.net)

Distribution: Motor/Air Freight

**Product Line:** Soft-shell Crab, Crabmeat,  
Oysters (shell), Sea Scallops, Monkfish,  
Shad/Shad Roe, Striped Bass

**Market Forms:** Live, Fresh, Frozen  
Virginia species, Pasteurized

**Brands:** Chesapeake Blue Point,  
DeMaria Seafood


**DICKIE'S SEAFOOD**

1508 Brook Rd  
Richmond, VA 23220

**Contact: Dickie Poh**

Tel: 804-643-0185

Fax: 804-643-0188

E-Mail: [dickieseaf@aol.com](mailto:dickieseaf@aol.com)

Distribution: Motor Freight

**Product Line:** Blue Crab (steamed), Soft-shell Crab, Crabmeat, Clams (shell), Sea Scallops, Black Sea Bass, Catfish, Croaker, Flounder, Monkfish, Mackerel (Atlantic), Bluefish, Shad/Shad Roe, Spot, Striped Bass

**Other Products:** Value Added, Oven Crisp Products, Home Meal Replacement, Deviled Crabs

**Market Forms:** Live, Fresh, Frozen, Breaded/Portioned, Tray/Vacuum Pack, Prepared/Partially Prepared (value-added), Pasteurized, Non-Virginia species

**Brand:** Dickie's Deviled Crab

**DYMER CREEK SEAFOOD**

1005 Poplar Neck Rd  
White Stone, VA 22578

**Contact: Cathy Davenport**

Tel: 804-435-2173

Fax: 804-435-0939 (call 2173 first)

E-Mail: [dymmer@kaballero.com](mailto:dymmer@kaballero.com)

Distribution: Motor/Air Freight

**Product Line:** Blue Crab (live), Soft-Shell Crab, Bluefish, Catfish, Croaker, Flounder, Mackerel (Spanish), Sea Trout (grey), Spot, Striped Bass

**Market Forms:** Fresh, Frozen Virginia species

**EASTERN SHORE FOODS/SEA WATCH INTERNATIONAL**

P. O. Box 38  
13249 Lankford Highway  
Mappsville, VA 23407

**Contact: Denise Chance,  
Sharon Miles**

Tel: 757-824-5651 (Denise, Sharon)

Fax: 757-824-4135 (Denise, Sharon)

E-Mail: [denise@seaclam.com](mailto:denise@seaclam.com)

[sharon@seaclam.com](mailto:sharon@seaclam.com)

Web site: [www.essf.com](http://www.essf.com)

Distribution: Motor Freight, Marine Cargo

**Authorized to export to the European Union**

**Product Line:** Clams (meats), Surf Clams, Clam Juice, Squid

**Market Forms:** Fresh, Frozen, Canned, Breaded/Portioned, Prepared/Partially Prepared (Value-Added)

**Brands:** Eastern Shore, Sailors Choice, Cap'n Hanks, Cap'n Catch, American Original, Blue Surf, Salte Sea

**EASTFIELDS FARMS**

P. O. Box 275

Mathews, VA 23109

**Contact: Peter & Diane Perina**

Tel: 804-725-3948

E-Mail: [eastfields@rivnet.net](mailto:eastfields@rivnet.net)

Distribution: Motor Freight

**Product Line:** Clam & Oyster bags, cages, spat bags setting net, bait bags, fin fish netting and related aquaculture products.**E.T. FIRTH, SR. SEAFOOD**

114A Browns Neck Rd

Poquoson, VA 23662

**Contact: E.T. Firth, Sr.**

Tel: 757-868-0959

Distribution: Motor Freight

**Product Line:** Clams (shell), Oysters (shell)**Market Forms:** Live, Fresh**GARY HOWARD SEAFOOD, INC.\***

5315 Deep Hole Rd

Chincoteague Island, VA 23336

**Contact: Gary or Audrey Howard**

Tel: 757-336-5178

Fax: 757-336-2241

E-Mail: [seafood4u@verizon.net](mailto:seafood4u@verizon.net)Web site: [www.chincoteague.com/garyhowardseafood](http://www.chincoteague.com/garyhowardseafood)

Distribution: Motor Freight

**Product Line:** Blue Crab (live, steamed), Soft-shell Crab, Crabmeat, Clams (shell, meats), Oysters (shell, meats), Sea Scallops, Black Drum, Flounder, Mackerel (Atlantic, Spanish), Monkfish, Sea Trout (grey or spotted), Spot, Striped Bass**Market Forms:** Live, Fresh, Canned (jars)**GASKINS SEAFOOD, INC.**

181 Riverview Rd

Heathsville, VA 22473

**Contact: Eddie Gaskins**

Tel: 804-453-3468 (dock)

804-453-7017 (home)

Fax: 804-453-7017 (call first)

E-Mail: [gaskinssfd@rivnet.net](mailto:gaskinssfd@rivnet.net)

Distribution: Motor Freight

**Product Line:** Croaker, Striped Bass**Other Products:** Menhaden, Fatbacks (bait), Porgies Bait (southern name), Elyes**Market Forms:** Fresh, Frozen Virginia species, Frozen non-Virginia species


**GEORGE'S SEAFOOD DISTRIBUTORS, INC.**

P. O. Box 10189

3347 Chesapeake Blvd

Norfolk, VA 23513

**Contact: John C. Georgiades**

Tel: 757-858-5502

Fax: 757-858-0970

E-Mail: [john@georges.hrcoxmail.com](mailto:john@georges.hrcoxmail.com)

Distribution: Motor Freight

**Product Line:** Blue Crab (live, steamed), Soft-Shell Crab, Crabmeat, Clams (shell), Oysters (shell, meats), Whelk, Sea Scallops, Squid, Black Sea Bass, Bluefish, Butterfish, Catfish, Croaker, Flounder, Herring Roe, Mackerel (Atlantic, Spanish), Monkfish, Scup, Sea Trout (grey, spotted), Shad/Shad Roe, Shark, Spot, Striped Bass, White Perch

**Market Forms:** Live, Fresh, Frozen Virginia Species, Frozen Non-Virginia species, Canned, Prepared/Partially Prepared (value-added)

**GEORGE'S SEAFOOD, INC.**

P. O. Box 7207 (Mailing)

Norfolk, VA 23509

3337 Chesapeake Blvd. (23513)

**Contact: George Georgiades,  
Denis Mileyko, Joanne Martens**

Tel: 757-855-1411

Fax: 757-857-7943

E-Mail: [georgesseafood@cavtel.net](mailto:georgesseafood@cavtel.net)

Distribution: Motor Freight

**Product Line:** Black Drum, Black Sea Bass, Bluefish, Butterfish, Catfish, Croaker, Dogfish, Eel (American), Flounder, Mackerel (Atlantic, Spanish), Monkfish, Sea Trout grey or spotted), Shad/Shad Roe, Spot Striped Bass, Squid, Scup

**Market Forms:** Fresh, Frozen, Non-Virginia Species

**GRAHAM & ROLLINS, INC.\***

19 Rudd Lane

Hampton, VA 23669

**Contact: Johnny Graham or  
Casey Graham**

Tel: 757-723-3831

Fax: 757-722-3762

E-Mail: [johnny@grahamandrollins.com](mailto:johnny@grahamandrollins.com)

E-Mail: [casey@grahamandrollins.com](mailto:casey@grahamandrollins.com)

Web site: [www.grahamandrollins.com](http://www.grahamandrollins.com)

Web site: [www.crab2u.com](http://www.crab2u.com)

Distribution: Motor/Air Freight  
Marine Cargo

**Product Line:** Blue Crab (live, steamed), Soft-shell Crab, Crabmeat

**Other Products:** Crabcakes, Crab Dip, Crab Broth, Crab Roe, Crab Balls, Customized crab cakes & other value-added products.

**Market Forms:** Live, Fresh, Frozen, Frozen non-Virginia Species, Canned, Pasteurized, Tray/Vacuum Pack, Prepared/Partially Prepared (value-added), IQF

**Authorized to export to the  
European Union**

**Brands:** Old Point Comfort, Port of Call

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**HAMPTON ROADS SEAFOODS, LTD.**

P. O. Box 271  
29 E. Sunset Rd  
Hampton, VA 23669  
**Contact: John G. Marshall or  
Ronald E. Saulman**  
Tel: 757-723-3363  
Fax: 757-722-5334  
E-Mail: [eatafish@verizon.net](mailto:eatafish@verizon.net)  
Distribution: Motor Freight

**Product Line:** Soft Shell Crab, Crabmeat, Oysters (shell, meats), Sea Scallops, Squid, Black Sea Bass, Bluefish, Butterfish, Catfish, Croaker, Flounder, Mackerel (Atlantic, Spanish), Monkfish, Scup, Sea Trout (grey, spotted), Shad/Shad Roe, Spot, Striped Bass

**Market Forms:** Fresh, Frozen Virginia Species, Frozen Non-Virginia species, Pasteurized, Tray/Vacuum Pack, Prepared/Partially Prepared (Value-Added)

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**HARD SHELL, L.L.C.**

P. O. Box 129  
18361 N.R. North St.  
Keller, VA 23401  
**Contact: Walter Maguire**  
Tel: 757-442-9300  
Fax: 757-442-3099  
E-Mail: [lorenzo23350@verizon.net](mailto:lorenzo23350@verizon.net)  
Distribution: Motor Freight

**Product Line:** Clams (shell), Oysters (shell)

**Market Forms:** Live, Fresh

**Brands:** Oysters fo Chincoteague, Assateague Oysters

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**JAMES E. HEADLEY OYSTER COMPANY**

565 Gardy's Mill Rd  
Callao, VA 22435  
**Contact: James Headley**  
Tel: 804-529-7169  
Fax: 804-529-6174  
Distribution: Motor Freight

**Product Line:** Oysters (shell, meats)

**Market Forms:** Live, Fresh

**Brand:** Sea-Glo

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**ICELANDIC USA, INC.**

190 Enterprise Dr  
Newport News, VA 23603

**Contact: Magnus Baldursson or  
Virginia Fabian**

Tel: 757-820-4000

Fax: 757-888-6250

E-Mail: [mbaldursson@icelandic.com](mailto:mbaldursson@icelandic.com)  
[gfabian@icelandic.com](mailto:gfabian@icelandic.com)

Web site: [www.icelandic.com](http://www.icelandic.com)

Distribution: Motor/Air Freight,  
Marine Cargo

**Authorized to export to the European Union**

**Product Line:** Clams (meats, shell),  
Sea Scallops, Flounder

**Market Forms:** Frozen, Frozen Non-  
Virginia Species, Prepared/Partially  
Prepared (Value-Added), Tray/Vacuum  
Pack

**Brands:** Icelandic, Samband, Seastar

**J & W SEAFOOD OF VIRGINIA, INC.\***

P. O. Box 1109  
16552 General Puller Highway  
Deltaville, VA 23043

**Contact: Kevin Wade, Rick Barlow,  
Terry Wade**

Tel: 804-776-9740 or 800-322-9740

Fax: 804-776-9778

E-Mail: [kwade@jandwseafood.com](mailto:kwade@jandwseafood.com)

Web site: [www.jandwseafood.com](http://www.jandwseafood.com)

Distribution: Motor/Air Freight

**Product Line:** Blue Crab (live, steamed),  
Soft-shell Crab, Crabmeat, Clams (shell),  
Oysters (shell, meats)

**Market Forms:** Live, Fresh, Frozen,  
Frozen Non-Virginia Species, Canned,  
Pasteurized, Tray/Vacuum Pack, Prepared/  
Partially Prepared (Value-Added)

**Brands:** J&W, Fishing Bay, J&W Import

**W.E. KELLUM, INC.\***

P. O. Box 249  
96 Shipyard Lane  
Weems, VA 22576

**Contact: Tommy Kellum**

Tel: 804-438-5476

Fax: 804-438-5591

E-Mail: [tommy@kellumseafood.com](mailto:tommy@kellumseafood.com)

Web site: [www.kellumseafood.com](http://www.kellumseafood.com)

Distribution: Motor/Air Freight

**Product Line:** Soft-shell Crab, Clams  
(shell), Oysters (shell, meats), Sea  
Scallops, Croaker, Spot

**Additional Items:** China Bay Scallops

**Market Forms:** Live, Fresh, Frozen  
Virginia species, Frozen Non-Virginia  
Species, Canned

**Brands:** Kellum, Capt. Ellerys

**KEYSER BROTHERS, INC.\***

965 Honest Point Rd  
Lottsburg, VA 22511

**Contact: R. Calvin Keyser**

Tel: 804-529-7737

Fax: 804-529-5144

E-Mail: [rkeyser@skyselink.com](mailto:rkeyser@skyselink.com)

Distribution: Motor Freight

**Product Line:** Blue Crab (live, steamed),  
Crabmeat

**Market Forms:** Live, Fresh, Frozen,  
Pasteurized

**Brand:** Potomac River

**LEROY'S SEAFOOD**

340 Canoe House Rd.  
Jamaica, VA 23079

**Contact: Leroy Williams**

Tel: 888-758-5404

Fax: 804-758-9366

E-Mail: [williams@oonl.com](mailto:williams@oonl.com)

Distribution: Motor Freight

**Product Line:** Blue Crab (live, steamed),  
Soft-shell Crab, Crabmeat, Clams (shell),  
Oysters (shell, meats), Sea Scallops,  
Squid, Black Sea Bass, Bluefish, Butterfish,  
Catfish, Croaker, Eel (American), Flounder,  
Mackerel (Spanish), Monkfish, Sea Trout  
(grey, spotted), Shad/Shad Roe, Spot,  
Striped Bass

**Market Forms:** Live, Fresh, Frozen  
Virginia species, Pasteurized

**LEVERE'S SEAFOOD CO.\***

5064 Sharps Rd  
Warsaw, VA 22572

**Contact: Wayne Levere**

Tel: 804-394-9843

E-Mail: [nelevere@gmail.com](mailto:nelevere@gmail.com)

Distribution: Motor Freight

**Product Line:** Blue Crab (Steamed),  
Soft-shell Crab, Crabmeat, Oysters (meats)

**Market Forms:** Live, Fresh

**LITTLE RIVER SEAFOOD, INC.\***

440 Rock Town Rd  
Reedville, VA 22539

**Contact: Gregory Lewis,  
Kelly Lewis, Steve Minor**

Tel: 804-453-3670

Fax: 804-453-5421

E-Mail: [greg@littleriverseafood.com](mailto:greg@littleriverseafood.com)

[kelly@littleriverseafood.com](mailto:kelly@littleriverseafood.com)

[steve@littleriverseafood.com](mailto:steve@littleriverseafood.com)

Web site: [www.littleriverseafood.com](http://www.littleriverseafood.com)

**Product Line:** Blue Crab (live, steamed),  
Soft-shell crab, Crabmeat

**Other Products:** Crab Cakes, value-added  
crab products, appetizers

**Market Forms:** Live, Fresh, Frozen, Frozen  
non-Virginia Species, Pasteurized, Tray/  
Vacuum Pack, Prepared/Partially Prepared  
(Value-Added)

**Brands:** Little River Brand, Kelly Brand

**LYNNHAVEN FISHING CO.**

3323 Shore Drive  
Virginia Beach, VA 23451

**Contact: Josee Hionis**

Tel: 757-481-7512

Fax: 757-496-5915

E-Mail: [josee@lesnerinn.com](mailto:josee@lesnerinn.com)

Distribution: Motor Freight

**Product Line:** Blue Crab, Bluefish, Butterfish, Clams, Oysters, Croaker, Flounder, Mackerel (Spanish), Spot, Striped Bass

**Market Forms:** Fresh

**M & R SEAFOOD**

3600 Neenah Road  
Montross, VA 22520-3032

**Contact: Maurice Bosse**

Tel: 804-472-9493

Fax: 804-472-4434

E-Mail: [captmo@rivnet.net](mailto:captmo@rivnet.net)

Distribution: Motor Freight

**Product Line:** Blue Crab (Live, Steamed), Oysters (shell, meats), Croaker, Eel (American), Spot

**Product Forms:** Live, Fresh

**MARITIME PRODUCTS INTERNATIONAL**

Mailing: P. O. Box 120103  
Newport News, VA 23612  
11825 Rock Landing Dr, Ste. Y-1A  
Newport News, VA 23606

**Contact: Barbara Barham**

Tel: 757-873-9760

Fax: 757-873-1492

E-Mail: [bbarham@mpiseafood.com](mailto:bbarham@mpiseafood.com)

Distribution: Motor Freight,  
Marine Cargo

**Product Line:** Sea Scallops

**Market Forms:** Frozen, Non-Virginia Species, Tray/Vacuum Pack, Prepared/Partially Prepared (value-added)

**Brands:** Ocean Bonnie, Lake Charlotte, Bosa-nova

**MID ATLANTIC AQUATIC TECHNOLOGY**

P. O. Box 177  
Quinby, VA 23423

**Contact: Josh**

Tel: 757-442-4740

Fax: 757-299-8077

E-Mail: [josh@maatfarms.com](mailto:josh@maatfarms.com)

**Product Line:** Aquaculture. Spot, Black Sea Bass, Cobia

**Market Forms:** Live

Open Year Round.

**MID-ATLANTIC BAIT, INC.**

755 Lake Landing Dr.  
Lottsburg, VA 22511

**Contact: Ronald W. Bevans or  
S. Lake Cowart, Jr.**

Tel: 804-472-2331 (Bevans)  
804-529-6101 (Cowart)

Fax: 804-529-7374

Distribution: Motor Freight

**Product Line:** 100% Menhaden Chum

**Market Forms:** Frozen Virginia species

**Brands:** Tournament Master, Fish Magnet

**J.H. MILES & CO., INC.**

Mailing: P. O. Box 178  
Norfolk, VA 23501  
902 Southampton Ave.  
Norfolk, VA 23510

**Contact: Ms. Cel Barnes**

Tel: 757-622-9264

Fax: 757-622-9261

E-Mail: [cbarnes@jhmiles.com](mailto:cbarnes@jhmiles.com)

Distribution: Motor Freight

**Product Line:** Surf Clams & Ocean  
Quahog Clams processed for chowders,  
soups, sauces & flavorings, clam juice

**Market Forms:** Fresh, Frozen

**MOBJACK BAY SEAFOOD, INC.**

Mailing: P. O. Box 12  
Ware Neck, VA 23178  
6578 Jarvis Road  
Gloucester, VA 23061

**Contact: John Vigliotta,**

Tel: 804-693-7597

Fax: 804-693-0581

E-Mail: [johnv@mobjackbayseafood.com](mailto:johnv@mobjackbayseafood.com)

Web site: [www.mobjackbayseafood.com](http://www.mobjackbayseafood.com)

Distribution: Motor/Air Freight

**Product Line:** Clams (shell), Oysters  
(shell, meats), Sea Scallops, Shad/Shad Roe,  
Striped Bass

**Market Forms:** Live, Fresh, Canned

**Brand:** Diamond Shoals

**NANDUA SEAFOOD, L.L.C.\***

Box 348  
Pungoteague, VA 23422

**Contact: C.P. Pitts, Jr.,**

**O. Sample, F. Bennit**

Tel: 757-442-6884

Fax: 757-442-3929

Distribution: Motor Freight

**Product Line:** Blue Crab (Live, Steamed),  
Soft-Shell Crab, Crabmeat

**Market Forms:** Fresh

**NELSON SEAFOOD COMPANY**

P. O. Box 43  
Route 198  
Hudgins, VA 23076  
**Contact: William Nelson**  
Tel: 804-725-6510  
Fax: 804-725-7402  
Distribution: Motor/Air Freight

**Product Line:** Blue Crab (live, steamed), Soft-shell Crab, Crabmeat, Clams (shell, meats), Oysters (shell, meats), Sea Scallops, Squid, Whelk, Black Drum, Black Sea Bass, Bluefish, Catfish, Croaker, Dogfish, Eel (American), Flounder, Mackerel (Atlantic, Spanish), Monkfish, Scup, Sea Trout (grey or spotted), Shad/Shad Roe, Spot, Striped Bass

**Market Forms:** Live, Fresh, Pasteurized,

**Brand:** Nelson Seafood

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**NORVA BAIT COMPANY**

202 Antitrap Road  
White Stone, VA 22578  
**Contact: David W. George**  
Tel: 804-436-9144

**Product Line:** Bait, Chesapeake Ray

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**NOTTINGHAM CLAMS, INC.**

P. O. Box 951  
20220 Lankford Highway  
Cheriton, VA 23316  
**Contact: John or Amy Nottingham**  
Tel: 757-678-5484  
Fax: 757-678-5485  
E-Mail: [amynott@verizon.net](mailto:amynott@verizon.net)  
Distribution: Motor Freight

**Product Line:** Clams (shell), Oysters (shell)

**Market Forms:** Live, Fresh

**Brand:** Nottingham Clams

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**O'BIER SEAFOOD, INC.\*\***

447 Gardys Mill Rd  
Callao, VA 22435

**Contact: Stuart A. O'Bier**

Tel: 804-529-6734  
804-529-7735

Fax: 804-529-7161

E-Mail: [obierseafood@yahoo.com](mailto:obierseafood@yahoo.com)

Distribution: Motor Freight

**Product Line:** Blue Crab (live), Soft-shell Crab, Crabmeat, Clams (shell), Oysters (shell, meats), Sea Scallops, Squid, Black Sea Bass, Bluefish, Butterfish, Catfish, Croaker, Flounder, Mackerel (Atlantic, Spanish), Scup, Sea Trout (grey, spotted), Shad/Shad Roe, Spot, Striped Bass, White Perch

**Other Products:** Fresh and Frozen Dressed fish and fillets

**Market Forms:** Live, Fresh, Frozen Virginia species, Frozen Non-Virginia Species, Breaded/Portioned, Tray/Vacuum Pack

**Brand:** Bay's Best

**C.W. O'BIER & SONS, T/A PRIDE OF VIRGINIA SEAFOOD**

2980 Mundy Point Rd.  
Callao, VA 22435

**Contact: Stanley O'Bier**

Tel: 804-529-7350

Fax: 804-529-7070

E-Mail: [obierseafood@yahoo.com](mailto:obierseafood@yahoo.com)

Distribution: Motor Freight,  
Marine Cargo

**Product Line:** Bait and Chum

**OCEAN COVE SEAFOOD**

Mailing: P. O. Box 138  
Cheriton, VA 23316

611 Mason Avenue

Cape Charles, VA 23310

**Contact: Joe Peirson,  
Tommy O'Conner**

Tel: 757-331-1750

Fax: 757-331-1715

E-Mail: [jpeirson@oceancoveseafood.com](mailto:jpeirson@oceancoveseafood.com)

Web site: [www.oceancoveseafood.com](http://www.oceancoveseafood.com)

Distribution: Motor Freight

**Product Line:** Clams (shell), Oysters (shell)

**Market Forms:** Live, Fresh

**Brand:** Ocean Cove

**OCEAN FOODS, INC.**

P. O. Box 65603  
Virginia Beach, VA 23467  
5158 Rugby Rd.  
Virginia Beach, VA 23464

**Contact: William Mall**

Tel: 800-578-4568 or 757-636-2499

Fax: 757-474-6314

E-Mail: [wmmall@yahoo.com](mailto:wmmall@yahoo.com)

Distribution: Motor/Air Freight,  
Marine Cargo

**Product Line:** Blue Crab (live), Soft-Shell Crab, Clams (shell), Oysters (shell), Whelk, Butterfish, Croaker, Flounder, Striped Bass, Black Drum, Black Sea Bass, Bluefish, Mackerel (Spanish), Sea Scallops

**Market Forms:** Live, Fresh, Frozen, Frozen Non-Virginia Species

**OLD POINT PACKING, INC.**

P. O. Box 13  
817 Jefferson Ave  
Newport News, VA 23607

**Contact: Tim Daniels**

Tel: 757-247-0557

Fax: 757-247-6447

E-Mail: [timd@oldpointseafoods.com](mailto:timd@oldpointseafoods.com)

Distribution: Motor/Air Freight  
Marine Cargo

**Product Line:** Crabmeat, Sea Scallops, Black Sea Bass, Bluefish, Butterfish, Croaker, Flounder, Monkfish, Scup, Sea Trout (grey), Spot, Striped Bass

**Market Forms:** Live, Fresh, Frozen Virginia species, Frozen Non-Virginia species, Canned, IQF, Pasteurized

**Brand:** Old Point Seafoods

**OMEGA PROTEIN, INC.**

P. O. Box 175  
610 Menhaden Rd  
Reedville, VA 22539

**Contact: Bob Labruzzo or Andy Hall**

Tel: 804-453-4211

Fax: 804-453-4475

E-Mail: [orders@omegaproteininc.com](mailto:orders@omegaproteininc.com)

Web site: [www.buyomegaprotein.com](http://www.buyomegaprotein.com)

Distribution: Motor Freight,  
Marine Cargo

**Product Line:** Animal Feed Grade Oils, Fish Oils (crude & refined), Fish Solubles, Menhaden Fish Meals, Omega-3 Oils

**Other Products:** Omega-3 oils in food grade products (Omega Pure)

**Authorized to export to the European Union**

**OYSTERS ON LINE.COM**

7264 Otter Road  
Franktown, VA 23354

**Contact: Richard Cantwell**

Tel: 757-442-7510

**Product Line:** Aquaculture. Cultured oysters

Supplies triploid oyster seed.




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**PAGAN RIVER DOCKSIDE SEAFOOD, INC.**

P. O. Box 67  
 1002 Newport St.  
 Battery Park, VA 23304  
**Contact: Joe Melzer, Jr. or  
 Joe Melzer, III**

Tel: 757-357-9298  
 Fax: 757-357-4781  
 E-Mail: [jmelzerjr@aol.com](mailto:jmelzerjr@aol.com)  
 Distribution: Motor/Air Freight

**Product Line:** Blue Crab (live), Soft-Shell Crab, Clams (shell), Oysters (shell, meats), Catfish, Croaker, Eel (American), Sea Trout (grey or spotted), Spot, Striped Bass, Crabmeat

**Market Forms:** Live, Fresh, Frozen

**Brand:** James River Brand

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**PAYNE'S CRAB HOUSE**

P. O. Box 551  
 10 Virginia St  
 Urbanna, VA 23175  
**Contact: Beatrice Taylor**  
 Tel: 804-758-5301  
 Distribution: Motor Freight

**Product Line:** Blue Crab (live, steamed), Soft-shell Crab

**Market Forms:** Live, Fresh, Frozen  
 Virginia species

**Months Closed:** October through April

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**PEARSON'S SEAFOOD**

610 Colonial Ave  
 Colonial Beach, VA 22443  
**Contact: Robert Pearson**  
 Tel: 800-347-0203 or 804-224-7700  
 Fax: 804-224-6044  
 Distribution: Motor Freight

**Product Line:** Catfish, Striped Bass

**Market Forms:** Fresh

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**PERFORMANCE FOOD GROUP – VIRGINIA FOODSERVICE**

7422 Ranco Road  
 Richmond, VA 23229  
**Contact: Brian P. Kennon**  
 Tel: 804-237-1043  
 Fax: 804-261-4319  
 E-Mail: [bkennon@vfsg.com](mailto:bkennon@vfsg.com)  
 Web site: [www.pfgc.com](http://www.pfgc.com)  
 Distribution: Motor Freight

**Product Line:** Blue Crab (live), Soft-Shell Crab, Crabmeat, Clams (shell), Oysters (shell, meats), Sea Scallops, Squid, Bluefish, Catfish, Flounder, Sea Trout (Grey or Spotted), Striped Bass

**Market Forms:** Fresh, Frozen, Frozen non-Virginia Species, Canned, Pasteurized, Tray/Vacuum Pack, Prepared/Partially Prepared (Value-Added)

**Brands:** Baywinds, Empire's Choice,  
Empire's Treasure

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**PINEFIELD AQUACULTURE FARM, INC.**

1758 Bluff Point Road  
Kilmarnock, VA 22482

**Contact: Cathy Calhoun**

Tel: 804-435-2357

Fax: 804-435-2886

Distribution: Motor Freight

**Product Line:** Aquaculture. Hybrid  
Striped Bass.

**Market Forms:** Live haul, boxed on ice,  
sushi grade whole fish, filet and H & G.

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**P.K.'S SEAFOOD**

9035 Indian Town Rd  
King George, VA 22485

**Contact: Kenny Pearson**

Tel: 540-809-3690

Fax: 540-775-2344

Distribution: Motor Freight

**Product Line:** Blue Crab (live, steamed),  
Soft-Shell Crab, Crabmeat, Oysters (shell,  
meats), Sea Scallops, Catfish, Croaker,  
Eel, American, Shad/Shad Roe, Striped  
Bass

**Market Forms:** Live, Fresh, Frozen  
Non-Virginia species, Pasteurized

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**PRIDE OF VIRGINIA BAIT & OYSTER, INC.**

3121 Little Bay Rd  
White Stone, VA 22578

**Contact: Stuart L. Deihl**

Tel: 804-435-6740

Fax: 804-435-2063

E-Mail: [povsld@yahoo.com](mailto:povsld@yahoo.com)

Distribution: Motor Freight

**Product Line:** Oysters (shell, meats),

**Other Products:** Bait fish, Chum,  
Chesapeake Ray

**Market Forms:** Live, Fresh

**Brand:** Pride of Virginia Bait & Oyster

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**PURCELL'S SEAFOOD, INC.**

P. O. Box 7  
88 Shipping Point Dr  
Burgess, VA 22432

**Contact: Wade, Rich or Pat Harding**

Tel: 804-453-3300

Fax: 804-453-4092

E-Mail: [purcellsseafood@nnwifi.com](mailto:purcellsseafood@nnwifi.com)

Distribution: Motor/Air Freight

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**Product Line:** Blue Crab (live), Soft-shell  
Crab, Oysters (shell, meats)

**Market Forms:** Live, Fresh, Frozen

**Brand:** Old Salty


**THOMAS E. REED SEAFOOD, INC.**

5450 Tom Reed Lane  
Chincoteague, VA 23336  
**Contact: Tommy Reed**  
Tel: 757-336-6188  
Fax: 757-336-6188  
Distribution: Motor Freight

**Product Line:** Clams (shell), Oysters  
(meats)

**Market Forms:** Fresh, Canned

**Brand:** Thomas E. Reed Seafood

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**REGISTRAR CORPORATION**

144 Research Drive  
Hampton, VA 23666 USA  
**Contact: Liviana Callahan**  
Tel: 757-224-0177  
Fax: 757-224-0179  
E-Mail: [lcallahan@registrarcorp.com](mailto:lcallahan@registrarcorp.com)  
Web site: [www.restrar.com](http://www.restrar.com)

**Service:** Food & Beverage Industry Database.  
Assistance with U.S. FDA regulations.

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**GEORGE ROBBERECHT SEAFOOD, INC.**

440 McGuires Wharf Rd  
Montross, VA 22520  
**Contact: Maurice or  
Wilhelmina Bosse**  
Tel: 804-472-3556  
Fax: 804-472-4800  
Distribution: Motor Freight  
**Authorized to export to the European Union**

**Product Line:** Soft-shell Crab, Eel  
(American), Menhaden

**Market Forms:** Live, Fresh, Frozen

**Months Closed:** January through March

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**ROBERTS CREEK SEAFOOD**

546 E. Mercury Blvd.  
Hampton, VA 23663  
**Contact: Tom Catlett**  
Tel: 757-727-0532  
Fax: 757-723-3423  
E-Mail: [robertscreekseafood@msn.com](mailto:robertscreekseafood@msn.com)  
Web site: [www.robertscreekseafood.com](http://www.robertscreekseafood.com)  
Distribution: Motor Freight, Marine Cargo  
**Authorized to export to the European Union**

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**Product Line:** Sea Scallops, Flounder

**Market Forms:** Fresh, Frozen, IQF

**Brands:** Roberts Creek, Top of the Catch


**SAM RUST SEAFOOD, INC.**

P. O. Box 9760  
Hampton, VA 23670  
620 Regional Dr  
Hampton, VA 23664

**Contact: Bruce Edmonds or  
Leonard Schmidt**

Tel: 757-838-7200

Fax: 757-838-8712

E-Mail: [bruce@samrust.com](mailto:bruce@samrust.com)  
[leonard@samrust.com](mailto:leonard@samrust.com)

Web site: [www.samrust.com](http://www.samrust.com)

Distribution: Motor/Air Freight

**Brands:** Cap'n Sam's,  
Champion

**Product Line:** Blue Crab (live, steamed), Soft-shell Crab, Crabmeat, Clams (shell, meats), Oysters (shell, meats), Sea Scallops, Squid, Surf Clams, Black Sea Bass, Bluefish, Butterfish, Catfish, Chesapeake Ray, Croaker, Flounder, Mackerel (Atlantic, Spanish), Monkfish, Scup, Sea Trout (grey or spotted), Shad/Shad Roe, Spot, Striped Bass

**Other Products:** Champion Cocktail Sauce, Champion Tartar Sauce, Champion Horseradish, "Cap'N Sam's" 8 oz. Select Oysters, Pint Select & Standard Oyster, Quart Select Oysters

**Market Forms:** Live, Fresh, Frozen Virginia species, Frozen non-Virginia Species, Breaded/Portioned, Prepared/Partially Prepared (value-added), IQF, Pasteurized

**SEA FARMS, INC.**

P. O. Box 309  
Route 669, Mill Point Rd  
Hudgins, VA 23076

**Contact: Ron Sopko**

Tel: 804-725-9113

Fax: 804-725-9113

E-Mail: [seafarms@3bubbas.com](mailto:seafarms@3bubbas.com)

Distribution: Motor Freight

**Product Line:** Blue Crab (live, steamed), Crabmeat, Clams (shell), Oysters (shell, meats), Catfish, Croaker, Flounder, Spot, Striped Bass, Chesapeake Ray

**Market Forms:** Live, Fresh, Frozen Non-Virginia species

**Market Forms:** Live, Fresh, Frozen non-Virginia species

**SEAFORD SCALLOP CO., INC.**

P. O. Box 178  
610 Shirley Rd  
Seaford, VA 23696

**Contact: Janet Murray**

Tel: 757-898-8512, Ext. 144

**Product Line:** Sea Scallops, Flounder, Monkfish

**Market Forms:** Fresh

Fax: 757-898-7209

E-Mail: [janetssco@verizon.net](mailto:janetssco@verizon.net)

Distribution: Motor Freight

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**SHACKELFORD SEAFOOD CORPORATION**

P. O. Box 232 (Mailing)

Achilles, VA 23001

3517 Browns Bay Road

Hayes, VA 23072

**Contact: Tom Shackelford**

Tel: 804-642-2022

Fax: 804-642-2704

E-Mail: [shackelfordseafood@hotmail.com](mailto:shackelfordseafood@hotmail.com)

Web site: [www.shackelfordseafood.com](http://www.shackelfordseafood.com)

Distribution: Motor Freight

**Services:** Transportation only. From Boston, MA to Miami, FL and Virginia to Atlanta, GA

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**SHELLFISH COMPANY**

3323 Shore Drive

Virginia Beach, VA 23451

**Contact: Josee Hionis**

Tel: 757-481-7512

Fax: 757-496-5915

E-Mail: [josee@lesnerinn.com](mailto:josee@lesnerinn.com)

Web site: [www.bubbasmarina-seafood.com](http://www.bubbasmarina-seafood.com)

Distribution: Motor Freight

**Product Line:** Blue Crab (live, steamed), Soft-Shell Crab, Crabmeat, Clams (shell, meats), Oysters (shell, meats), Sea Scallops, Squid, Black Drum, Black Sea Bass, Bluefish, Butterfish, Chesapeake Ray, Croaker, Eel (American), Flounder, Mackerel (Atlantic, Spanish), Sea Trout (grey or spotted), Shad/Shad Roe, Spot, Striped Bass

**Market Forms:** Live, Fresh, Frozen

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**SHORE SEAFOOD, INC.**

P. O. Box 10

19424 Saxis Rd

Saxis, VA 23427

**Contact: Andy Drewer or Greg Linton**

Tel: 757-824-5517

Fax: 757-824-5662

E-Mail: [shoresfd@intercom.net](mailto:shoresfd@intercom.net) or

[glinton@intercom.net](mailto:glinton@intercom.net)

Web site: [www.shoreseafood.com](http://www.shoreseafood.com)

Distribution: Motor/Air Freight,

Marine Cargo

**Authorized to export to the European Union**

**Product Line:** Blue Crab (live, steamed), Soft-shell Crab, Clams (meats), Surf Clams, Oysters (shell, meats)

**Other Products:** Frozen Stuffed Clams, Frozen Chopped Clams, Canned Chopped Clams, Frozen Half Shell Clams and Oysters

**Market Forms:** Live, Fresh, Frozen, Frozen Non-Virginia Species, Canned, Tray/Vacuum Pack, Prepared/Partially Prepared (Value-Added)

**Brands:** Chesapeake Bay Delights, Grand Pearl, Imperial Gourmet, Chilantic

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**SHORES & RUARK SEAFOOD, INC.\***

P. O. Box 567

Route 680

Urbanna, VA 23175

**Contact: Rufus Ruark, Sr.**

Tel: 804-758-5640

Fax: 804-758-3396

E-Mail: [shoresandruark@oonl.com](mailto:shoresandruark@oonl.com)

Distribution: Motor Freight

**Product Line:** Blue Crab (live, steamed), Soft-shell Crab, Oysters (shell, meats)

**Market Forms:** Live, Fresh, Frozen  
Virginia species

**Brands:** Urbanna Creek, Choice of the Chesapeake Bay

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**B.G. SMITH & SONS OYSTER CO., INC.**

P. O. Box 69

70 Simonson Road

Sharps, VA 22548

**Contact: Ben Smith**

Tel: 804-394-2721

Fax: 804-394-2741

E-Mail: [tripps\\_1@msn.com](mailto:tripps_1@msn.com)

Distribution: Motor Freight

**Product Line:** Oysters (meats)

**Market Forms:** Live, Fresh, Canned

**Brands:** Perch Creek, Chesapeake Pride, Ocean Spra

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**SMITH POINT SEAFOOD, INC.\***

P. O. Box 286

567 Seaboard Road

Reedville, VA 22539

**Contact: Linda Jett**

Tel: 804-453-6326

Fax: 804-453-7305

E-Mail: [lindasjett@smithpointseafood.com](mailto:lindasjett@smithpointseafood.com)

Web site: [www.smithpointseafood.com](http://www.smithpointseafood.com)

Distribution: Motor/Air Freight

**Product Line:** Blue Crab (live, steamed), Soft-shell Crab, Crabmeat

**Market Forms:** Live, Fresh, Pasteurized

**Brand:** Smith Point Blue Crab

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**W.H. SPARRER, INC.**

755 Lake Landing Dr

Lottsburg, VA 22511

**Contact: Lake Cowart, Jr. or  
Ellen Cowart**

Tel: 804-529-6648

Fax: 804-529-7374

E-Mail: [cowartsfd@gmail.com](mailto:cowartsfd@gmail.com)

**Product Line:** Oysters (shell, meats),

**Market Forms:** Live, Fresh, Frozen,  
Frozen non-Virginia species, Canned

**Brand:** Sparrer

[ellencowart@gmail.com](mailto:ellencowart@gmail.com)

Distribution: Motor/Air Freight

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### **GEORGE D. SPENCE & SONS**

P. O. Box 147

Quinby Bridge Rd

Quinby, VA 23423

**Contact: George Spence**

Tel: 757-262-9145

Fax: 757-723-1877

Distribution: Motor Freight

**Product Line:** Blue Crab (live), Soft-shell Crab, Oysters (shell, meats)

**Market Forms:** Live, Fresh, Frozen  
Virginia Species

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### **SPOTS FISH CO.**

Mailing: 4401 Monmouth Castle Rd.

2105 W. Great Neck Road

Virginia Beach, VA 23455/23451

**Contact: Scott MacDonald**

Tel: 757-481-1585

Fax: 757-363-3028

E-Mail: [wwwspotcom@aol.com](mailto:wwwspotcom@aol.com)

Distribution: Motor Freight

**Product Line:** Blue Crab (live), Soft-Shell Crab, Whelk, Black Drum, Black Sea Bass, Bluefish, Butterfish, Croaker, Dogfish, Mackerel (Spanish), Sea Trout (grey or spotted), Striped Bass

**Market Forms:** Live, Fresh, Frozen

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### **TERRY BROS., INC.**

P. O. Box 87

5039 Willis Wharf Dr

Willis Wharf, VA 23486

**Contact: Wec Terry**

Tel: 757-442-6251

Fax: 757-442-2664

E-Mail: [wec@terrybrothers.com](mailto:wec@terrybrothers.com)

Web site: [www.terrybrothers.com](http://www.terrybrothers.com)

Distribution: Motor Freight

**Product Line:** Clams (shell), Oysters (shell, meats), Flounder, Bait Fish

**Market Forms:** Live, Fresh

**Brand:** Terry Brothers, Sewansecott

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### **H.M. TERRY CO., INC.**

P. O. Box 87

4345 Bowen Circle

Willis Wharf, VA 23486

**Contact: Pete Terry**

Tel: 757-442-7777

Fax: 757-442-7499

**Product Line:** Clams (shell), Oysters (shell, meats)

**Market Forms:** Live, Fresh

**Brand:** Sewansecott

E-Mail: [pete@hmterryco.com](mailto:pete@hmterryco.com)

Web site: [www.hmterryco.com](http://www.hmterryco.com) or [www.sewansecott.com](http://www.sewansecott.com)

Distribution: Motor Freight



### THE GREAT MACHIPONGO CLAM SHACK

6468 Lankford Highway

Nassawadox, VA 23413

**Contact: Roger Mariner**

Tel: 757-442-3800

E-Mail: [info@greatclams.com](mailto:info@greatclams.com)

Web site: [www.greatclams.com](http://www.greatclams.com)

Distribution: Motor/Air Freight

**Product Line:** Blue Crab (live, steamed), Soft-shell Crab, Crabmeat, Maricultured Clams (shell), Oysters (shell), Conch, Sea Scallops, Squid, Catfish, Flounder, Herring Roe, Sea Trout, Shad/Shad Roe

**Market Forms:** Live, Fresh, Frozen, Frozen Non-Virginia Species, Canned, Breaded/Portioned, Tray/Vacuum Pack, Prepared/Partially Prepared (Value-Added)

**Brand:** Barrier Island "Lil" Neck Clams

### THE THALGEN CO.

P. O. Box 604

Mathews, VA 23109

**Contact: George DeMarco**

Tel: 804-725-5374

Fax: 804-725-5374

Distribution: Motor Freight

**Authorized to export to the European Union**

**Product Line:** Clams (shell), Sea Scallops (shell)

**Market Forms:** Fresh, Breaded/Portioned, Tray/Vacuum Pack, Prepared/Partially Prepared (value-added)

**Brand:** Gourmet's Delight

### TOM'S COVE AQUAFARMS

P. O. Box 355

Chincoteague Island, VA 23336

**Contact: Thomas Clarke**

Tel: 757-336-1945

Fax: 757-336-1371

E-Mail: [go2dons@verizon.net](mailto:go2dons@verizon.net)

Web site: [www.TomsCove.net](http://www.TomsCove.net)

**Product Line:** Aquaculture-Clams, Oysters



### U.S. FOOD SERVICE, INC. OF MANASSAS

11994 Livingston Road  
Manassas, VA 20109

**Contact: Scott Brown**

Tel: 703-631-6300

Fax: 703-331-3250

Web site: [www.usfoodservice.com](http://www.usfoodservice.com)

Distribution: Motor Freight

**Product Line:** Blue crab (steamed), Soft-shell crab, Crabmeat, Clams (shell, meats), Oysters (shell, meats), Surf Clams, Sea Scallops, Squid, Whelk, Bluefish, Catfish, Croaker, Flounder, Monkfish, Sea Trout, Shark, Striped Bass

**Market Forms:** Live, Fresh, Frozen Virginia species, Frozen non-Virginia Species, Canned, Breaded/Portioned, Tray/Vacuum Pack, Prepared/Partially prepared (value-added)

**Brands:** Bluewater Seafood, Harbor Banks

### VIRGINIA AQUA-FARMERS NETWORK LLC

200A Milnwood Road  
Farmville, VA 23901

**Contact: Jake Rice**

Tel: 434-414-4620

E-Mail: [vaaquafarmers@gmail.com](mailto:vaaquafarmers@gmail.com)

Web site: [www.aquafarmers.com](http://www.aquafarmers.com)

**Product Line:** Aquaculture. Farm-raised Catfish, Hybrid Striped Bass, Fresh water Shrimp (Prawns), Rainbow Trout

**Market Forms:** Fresh and Frozen products

### VIRGINIA TROUT COMPANY

5480 Potomac River Road  
Monterey, VA 24465

**Contact: Bryan Plemmons or  
Bobby Vandevander**

Tel: 540-468-2280

Fax: 540-468-2279

E-Mail: [castaline@juno.com](mailto:castaline@juno.com)  
[trout@htcnet.org](mailto:trout@htcnet.org)

Distribution: Motor Freight

**Product Line:** Aquaculture – Farm-raised Rainbow Trout for live-stocking, recreational and fee-fishing area is provided at one of our hatcheries. We also provide processed trout for the restaurant trade.

**Market Forms:** Live, fresh and frozen, dressed, de-boned, and filleted trout.

**Brand:** Allegheny Mountain Trout


**W. HAYWOOD FORREST SEAFOOD CO.\***

431 Messick Rd  
Poquoson, VA 23662  
**Contact: Laura Hornsby or  
Walter Forrest**

Tel: 757-868-6748  
Fax: 757-868-1111  
E-Mail: [forrestseafoodva@aol.com](mailto:forrestseafoodva@aol.com)  
Distribution: Motor Freight

**Product Line:** Blue Crab (live, steamed),  
Soft-Shell Crab, Crabmeat

**Market Forms:** Live, Fresh

**Months Closed:** February and March

**J.C. WALKER BROS., INC.**

P. O. Box 10  
4509 Willis Wharf Rd  
Willis Wharf, VA 23486

**Contact: Tom Walker  
Hank Arnold**

Tel: 757-442-6000  
Fax: 757-442-7059  
E-Mail: [tdcwjcw@yaho.com](mailto:tdcwjcw@yaho.com)  
[herbie22367@yaho.com](mailto:herbie22367@yaho.com)

Distribution: Motor Freight  
**Authorized to export to the European Union**

**Product Line:** Clams (meats), Oysters  
(meats)

**Market Forms:** Live, Fresh

**Brand:** Seaside

**WALTON'S SEAFOOD**

P. O. Box 264  
5327 Virginia Street  
Urbanna, VA 23175  
**Contact: Thomas L. Walton**  
Tel: 804-758-4675  
E-Mail: [spwalton1@verizon.net](mailto:spwalton1@verizon.net)  
Distribution: Motor Freight

**Product Line:** Blue Crab (live), Soft-Shell  
Crab, Oysters (shell, meats)

**Market Forms:** Live, Fresh, Frozen Virginia  
species, Canned

**Brand:** Walton's Seafood

**TONEY WALTON SEAFOOD**

P. O. Box 515  
Urbanna, VA 23175  
**Contact: Toney Walton or Brian**  
Tel: 804-758-4086  
Distribution: Motor Freight

**Product Line:** Blue Crab (live), Soft-Shell  
Crab, Oysters (shell, meats)

**Market Forms:** Live, Fresh, Frozen Virginia  
species

**Brand:** Toney Walton Seafood

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**WANCHESE FISH COMPANY**

2000 Northgate Commerce Parkway  
Suffolk, VA 23435

**Contact: Sam Daniels, Todd  
Daniels, Brian Peede**

Tel: 757-673-4500

Fax: 757-673-4522 or 673-4550

E-Mail: [sam@wanchese.com](mailto:sam@wanchese.com)  
[fresh@wanchese.com](mailto:fresh@wanchese.com)  
[fishco@wanchese.com](mailto:fishco@wanchese.com)

Web site: [www.wanchese.com](http://www.wanchese.com)

Distribution: Motor/Air Freight,  
Marine Cargo

**Authorized to export to the  
European Union**

**Product Line:** Blue Crab (live), Soft-Shell Crab, Clams (shell), Oysters (shell, meats), Sea Scallops, Squid, Black Sea Bass, Bluefish, Butterfish, Catfish, Croaker, Dogfish, Eel (American), Flounder, Mackerel, (Atlantic, Spanish), Monkfish, Scup, Sea Trout (Grey or Spotted), Spot, Striped Bass

**Other Products:** Scallop Medallions

**Market Forms:** Fresh, Frozen, Frozen Non-Virginia species, Prepared/Partially Prepared (value-added), Breaded/Portioned, Tray/Vacuum Pack, IQF

**Brands:** Wanchese, Ocean Choice

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**J.H. WEST SEAFOOD, INC.**

Mailing: P. O. Box 174  
Cheriton, VA 23316  
4150 Townsend Drive  
Townsend, VA 23443

**Contact: John H. West or  
Charles Porter**

Tel: 757-331-4420

Fax: 757-331-4365

E-Mail: [jhwestseafood@aol.com](mailto:jhwestseafood@aol.com)

Distribution: Motor/Air Freight

**Product Line:** Blue Crab (live, steamed), Soft-Shell Crab, Crabmeat, Clams (shell, meats), Oysters (shell, meats), Black Drum, Spot, Striped Bass

**Market Forms:** Fresh, Frozen

**Brands:** J.H. West Seafood, Inc.,  
New Inlet, Inc.

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**YORK RIVER SEAFOOD CO., INC.**

P. O. Box 239  
9725 York River Seafood Lane  
Hayes, VA 23072

**Contact: Cynthia Speight**

Tel: 804-642-2151

Fax: 804-642-3474

E-Mail: [yrseafood@yahoo.com](mailto:yrseafood@yahoo.com)

**Product Line:** Blue Crab (live, steamed), Crabmeat, Croaker, Flounder, Sea Trout (Grey or Spotted), Spot, Striped Bass, Oysters

**Market Forms:** Live, Fresh




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**WATERMEN AND PROCESSOR ASSOCIATIONS**


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**ACCOMACK HAND HARVESTER'S ASSOCIATION**

P. O. Box 1054  
Chincoteague, VA 23336

Contact: Joshua Merritt, Jr., President  
Telephone: 757-336-6856

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**COASTAL VIRGINIA WATERMEN'S ASSOCIATION**

510 Timberneck Court  
Hampton, VA 23663

Contact: Clarence D. Hancock  
Telephone: 757-646-1105 (cell)

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**EASTERN SHORE WATERMEN'S ASSOCIATION**

4219 School Street  
Chincoteague, VA 23336

Contact: Ernest L. Bowden, President  
Telephone: 757-336-5792  
E-Mail: [dusky@intercom.net](mailto:dusky@intercom.net)

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**HAMPTON ROADS WATERMEN'S ASSOCIATION**

1212 Winston Street  
Norfolk, VA 23518

Contact: William E. Abbott, President  
Telephone: 757-588-8165

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**INDEPENDENT WATERMEN'S ASSOCIATION**

1409 Walnut Drive  
Chester, VA 23836

Contact: John W. Wyatt  
Telephone: 804-530-3194

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**LOWER CHESAPEAKE BAY WATERMEN'S ASSOCIATION**

664 Ingleside Road  
Norfolk, VA 23502

Contact: Pete Nixon, President  
Telephone: 757-466-8940 or 625-3474

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**LOWER EASTERN SHORE WATERMEN'S ASSOCIATION**

P. O. Box 86  
Birdsnest, VA 23307

Contact: James C. Jenrette, President  
Telephone: 757-442-7376

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**SAXIS WATERMEN'S ASSOCIATION**

P. O. Box 108  
Saxis, VA 23427

Contact: Aubrey Justice, President  
Telephone: 757-824-0071

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**TANGIER WATERMEN'S ASSOCIATION**

P. O. Box 291  
Tangier, VA 23440

Contact: Dan W. Dise, President  
Telephone: 757-891-2315

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**UPPER RIVER WATERMEN'S ASSOCIATION**

P. O. Box 57  
New Kent, VA 23124

Contact: Dusty Crump, Jr., President  
Telephone: 804-966-2174

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**VIRGINIA STATE WATERMEN'S ASSOCIATION**

92 Teal Way  
Heathsville, VA 22473

Contact: Ken Smith, President  
Telephone: 804-366-2325

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**VIRGINIA TWIN RIVERS WATERMEN'S ASSOCIATION**

2964 Antioich Road  
Warsaw, VA 22572

Contact: Doug Jenkins, President  
Telephone: 804-493-8833

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**VIRGINIA WATERMEN'S ASSOCIATION**

92 Teal Way  
Heathsville, VA 22473

Contact: Ken Smith, President  
Telephone: 804-366-2325

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**VIRGINIA SEAFOOD COUNCIL**

76 Raleigh Road  
Newport News, VA 23601  
E-Mail: [vsfwp@verizon.net](mailto:vsfwp@verizon.net)

Contact: Frances Porter, Ex. Director  
Telephone: 757-595-6603  
Fax: 757-596-8771

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**VIRGINIA SOFT CRAB PRODUCERS ASSOCIATION**

287 Moss Swamp Road  
Urbanna, VA 23175

Contact: Ms. Paige Hogge  
Telephone: 804-758-5924

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**WORKING WATERMEN'S ASSOCIATION**

P. O. Box 272  
Achillies, VA 23001-0292

Contact: A. Lionel Jenkins, President  
Telephone: 804-824-1098

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**YORK RIVER/CROAKER LANDING WORKING WATERMEN'S ASSOCIATION**

10201 Carriage Road  
Providence Forge, VA 23140

Contact: Robert L. Weagley, Sr.  
Telephone: 804-966-5429

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*Wild ~ Available ~ Sustainable ~  
Traceable*

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554 Denbigh Boulevard, Suite B  
Newport News, VA 23608  
757/874-FISH (874-3474)  
Fax: 757/886-0671  
Website: [www.virginiaseafood.org](http://www.virginiaseafood.org)

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